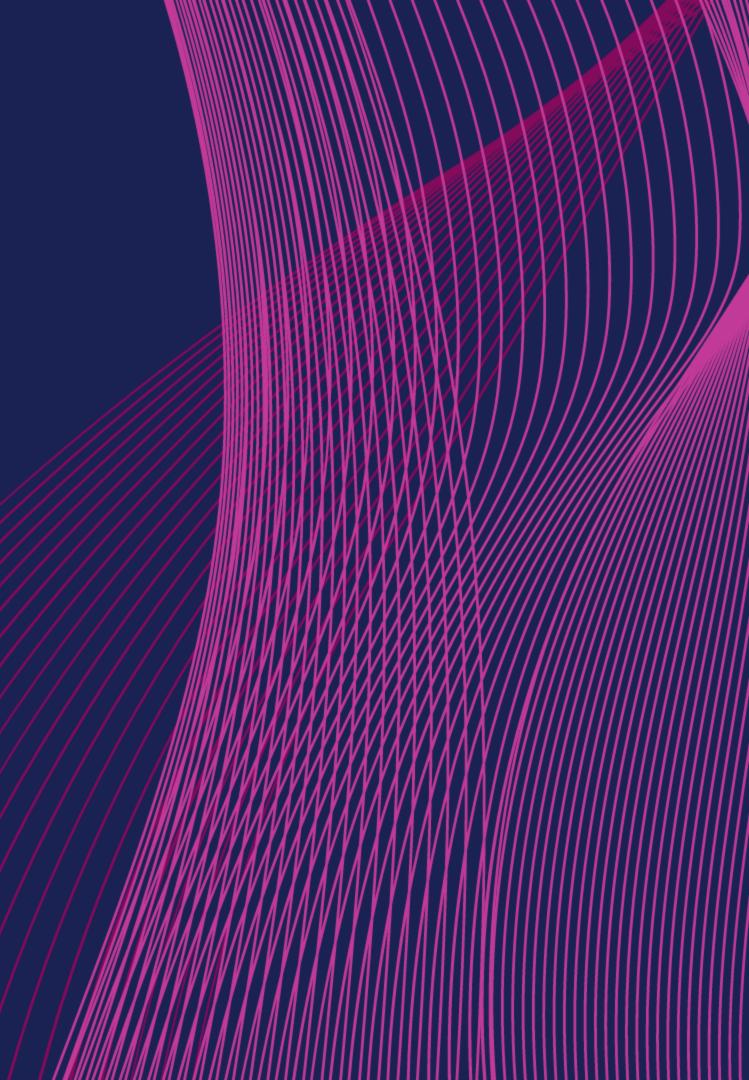


## Technology and Innovation Site Landscape Benchmark Your Site

SCRS West Tech & Innovation Summit



## **SPEAKERS**



Jimmy Bechtel, MBA VP, Site Engagement SCRS



Anna Fehr, RN, BSN, CCRC Chief Operating Officer & Owner One of a Kind Clinical Research Center, LLC



Josh O'Rourke, MBA, MSCS Chief Technology Officer ObjectiveHealth



David Vulcano, MBA, MSW Honorary President, SCRS, Vice President, HCA Healthcare

## FACULTY DISCLOSURE

In compliance with ACCME Guidelines, we hereby declare:

We do not have financial or other relationships with the manufacturer(s) of any commercial services(s) discussed in this educational activity.

Jimmy Bechtel, SCRS Anna Fehr, One of a Kind Clinical Research Center, LLC Josh O'Rourke, ObjectiveHealth David Vulcano, SCRS, HCA Healthcare





## Criteria for AWARDING CONTACT HOURS

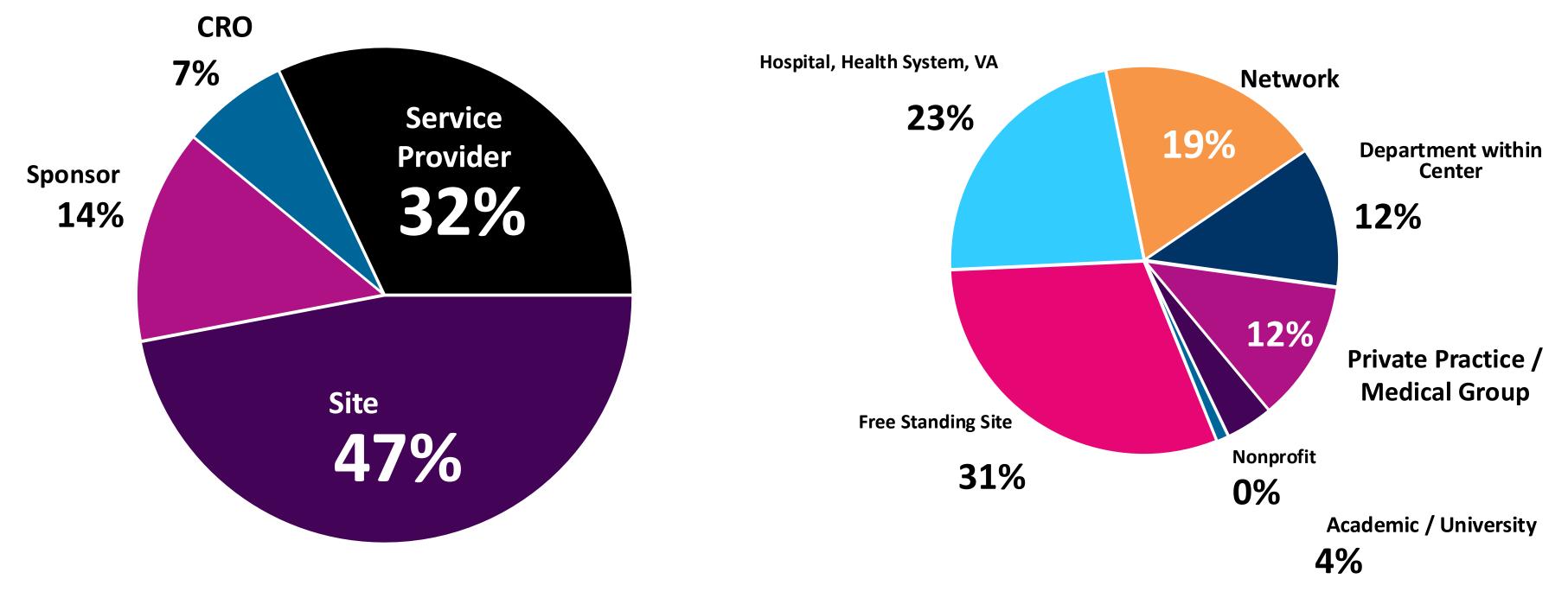
- Applicants must be present during the "live" event, contact hours are not issued for recordings
- Applicants must attend the activity the whole time, missing no more than ten minutes of the activity
- Applicants must complete the post-meeting survey with a score of at least 70% Applicants must complete the post meeting survey evaluation questions

Accreditation

Society for Clinical Research Sites, Inc. is accredited as a provider of nursing continuing professional development by the American Nurses Credentialing Center's Commission on



## Survey Participants

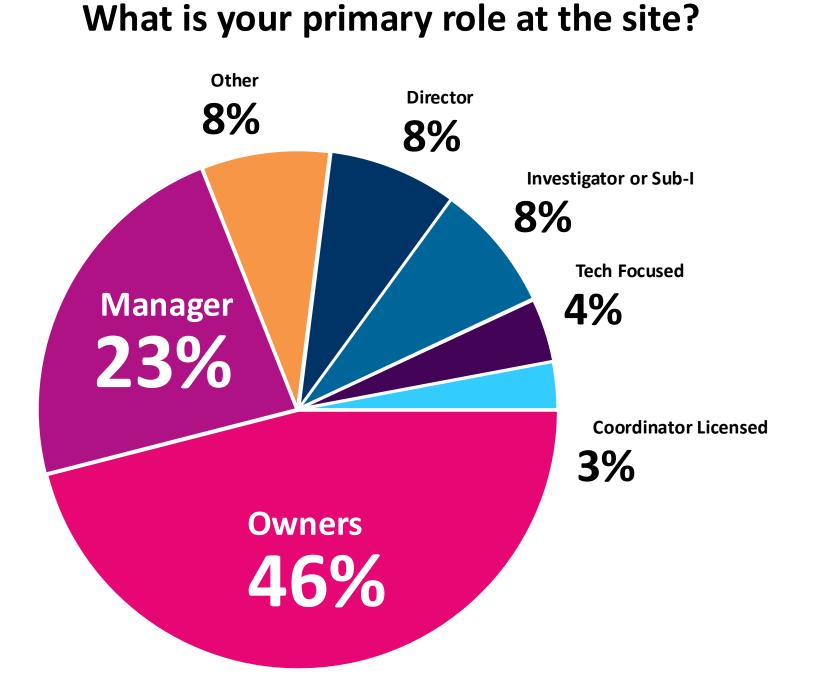


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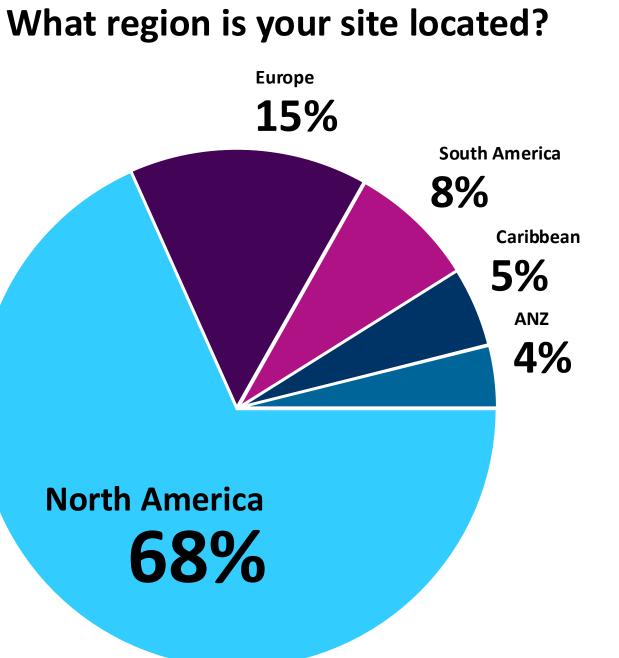
2025 SCRS Site Landscape

### Site Type

## **Roles and Location**



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## Top Digital Trial Services Used by Sites

Answered by Sites (Select all that apply)

## 1 ePRO and eDiary - 74%

2 Patient Engagement Platforms - 57%

3 eTMF/ eRegulatory - 53%

## 4 **eSource - 52%**

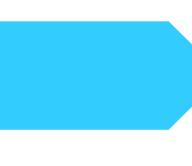
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## Least Used Digital Trial Services

Answered by Sites (Select all that apply)

## 1 Research-Specific AI tools - 17%

### 2 Home Health - 16%

## 3 **Direct to Patient IP shipment - 9%**

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## Top Areas Support Needs for Technology and Remote Services

## Adequate compensation for technology or remote service implementation and use

Ensure fair and reasonable compensation for the costs and efforts associated with implementing and using new technologies or remote services.

### Streamlined site personnel training

Offer efficient and effective training programs to help site personnel quickly and easily learn how to use new technologies or remote services.

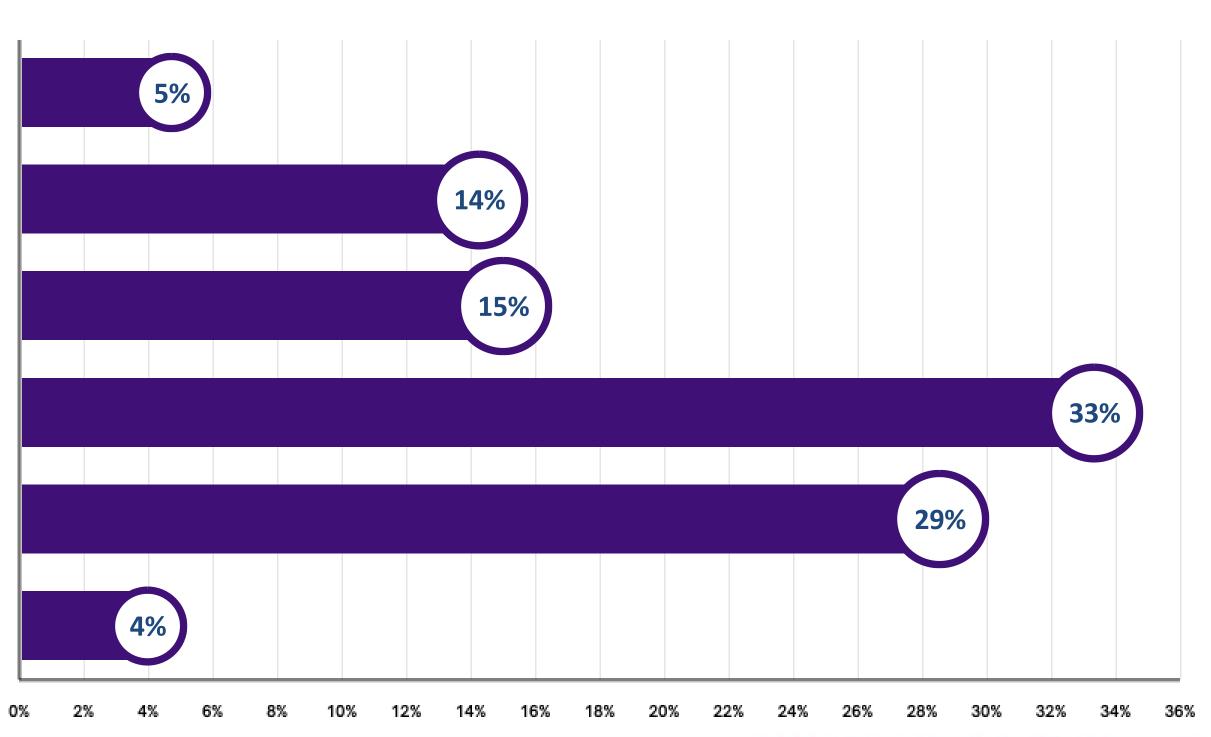
### Integrated and consistent technology

Ensure that the technologies or remote services provided are wellintegrated and provide a consistent user experience across different platforms or systems.

### More effective site technical support

Offer reliable and responsive technical support to help site personnel troubleshoot and resolve any issues that arise with new technologies or remote services.

## Reasons Sites Participate in Trials with Remote Services



Financially beneficial for my site

Desire to bring my site into the future or remain relevant

Beneficial to the participant population

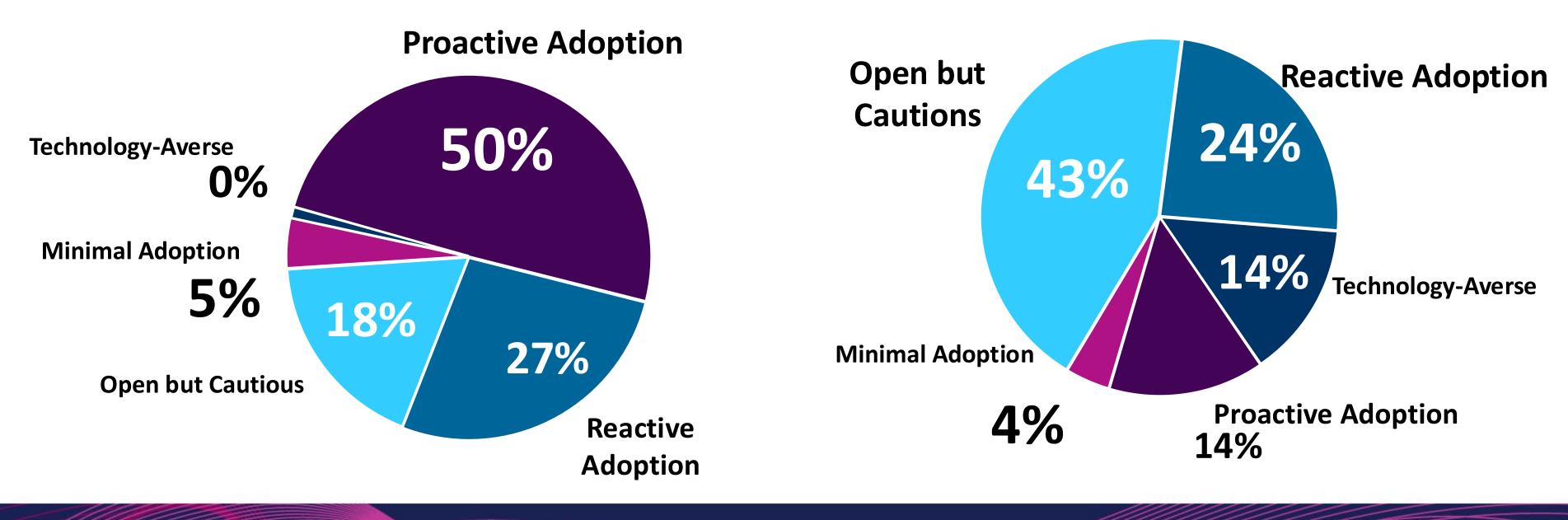
Streamline operations and/or automation

Required by sponsor/CRO to participate in trial

Other

## Site Approaches to Adopting Technology and Remote Services in Services in Clinical Trials

## Technology



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2025 SCRS Site Landscape

## **Remote Services**

## Challenges for Technology-Enabled Trials

## **Top Challenges**

- Compensation for technology/service implementation
- Compensation for ongoing technology/service usage
- Staff training & education
- Supporting a variety of technology solutions for various studies

- Quality of data at risk
- Subject privacy at risk
- Legal or insurance issues
- Providing adequate oversight

The biggest challenges for sites when participating in technology-enabled trials are compensation, staff training, and supporting various technologies.

### Least Challenging

90%

CTMS

Technologies & Services Independently Purchased By Sites

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2025 SCRS Site Landscape

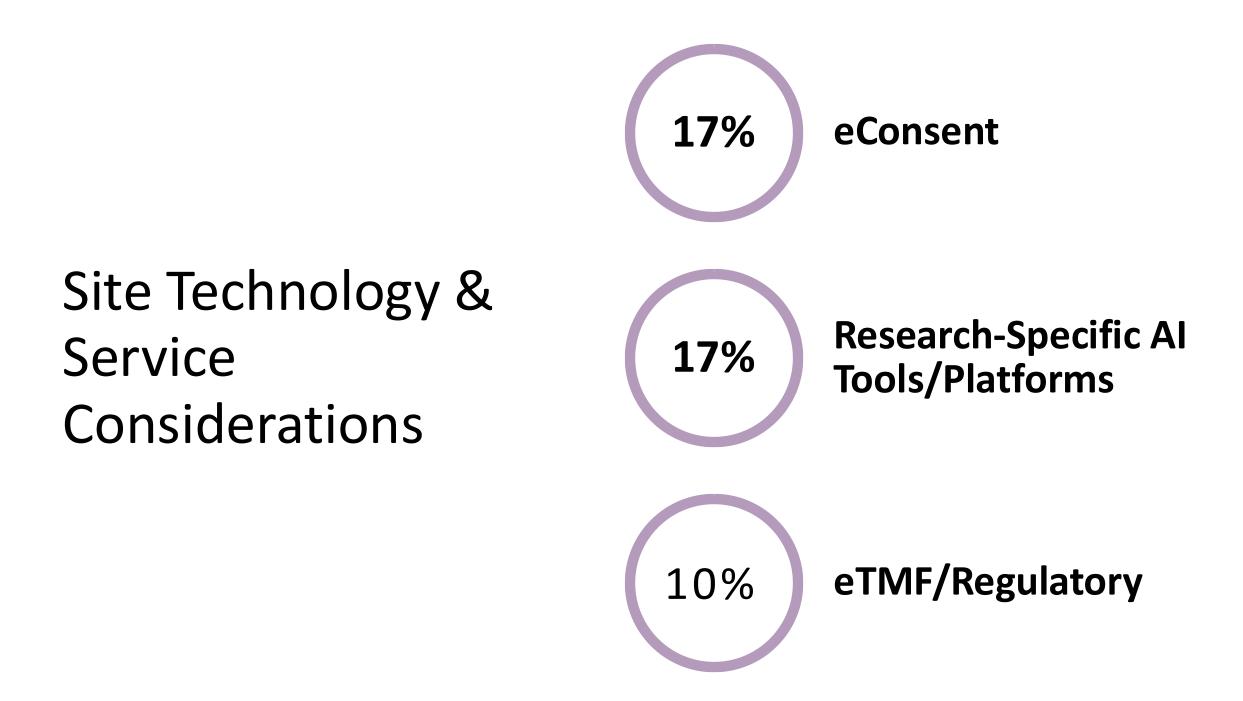
### eTMF/Regulatory

65%

## 55%

### eSource

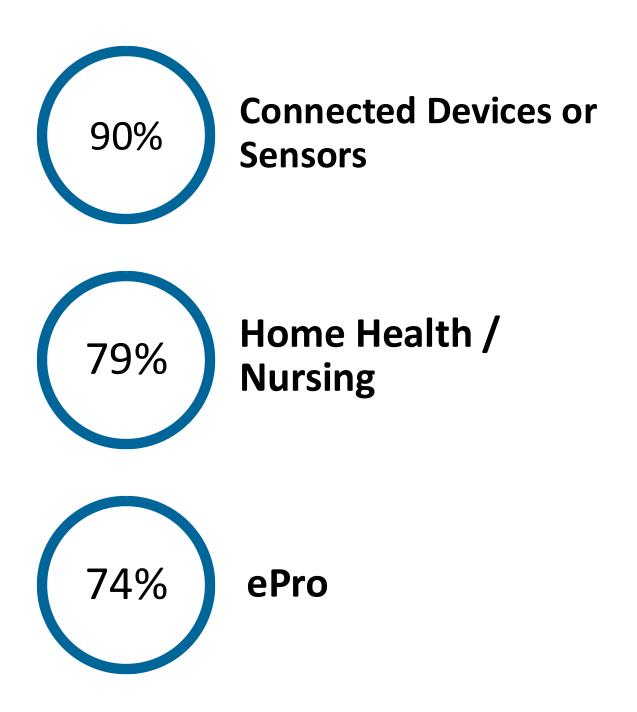
### Will Purchase in Next Year



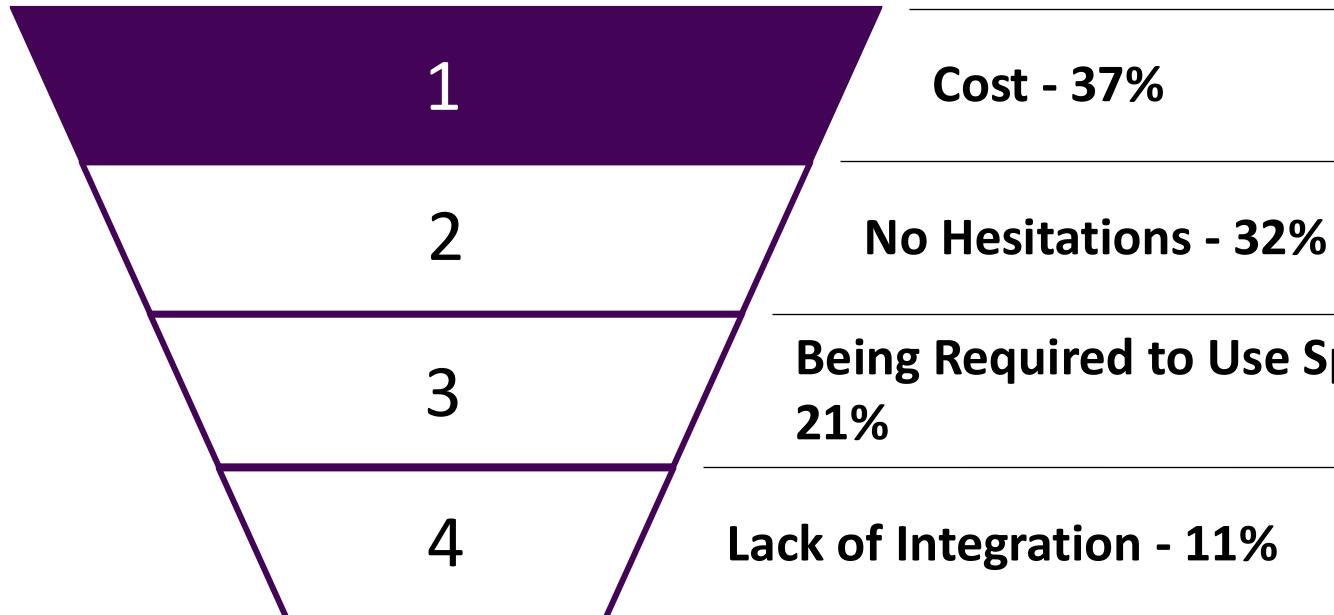
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2025 SCRS Site Landscape

### **Not Considering**



## The Greatest Hesitations for Adopting **Own Technology**



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2025 SCRS Site Landscape

## **Being Required to Use Sponsor/CRO Tech -**

# Coordinator Training Time on Trial-Specific Technologies

5%

Spend less than 5 hours on trainng

55%

Spend somewhere between 5 and 10 hours on training.

"How many hours per month does a single research coordinator spend training on trial specific technologies?"

# **40%** Spend more than 10 hours on training

## Training Time on Trial-Specific Technologies

As reported by Sponsors, CROs, and Service Providers

70% Spend less than 5 hours on training

## 10%

Spend somewhere between 5 and 10 hours on training.

Vs 5% by sites

Vs 55% by sites

"On average, how many hours of training does your organization require per site employee for each new technology platform or remote service introduced to a site?"



## Priorities for Enhancing Site Technology Adoption

Answered by Sponsors, CROs, and Service Providers

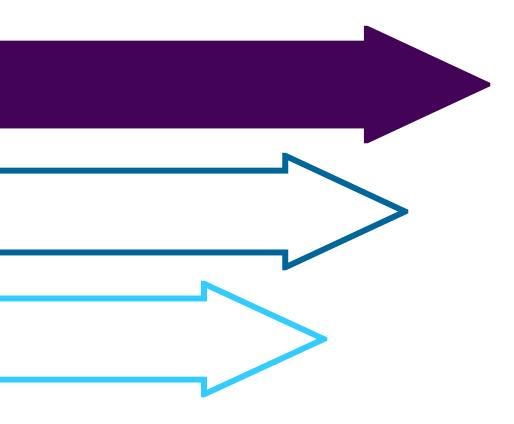
1 Integrated systems

2 Ease of use for patients

**3 Standardized tech solutions from SP/CRO** 

### 4 Efficient site training

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## Priorities for Enhancing Site Remote Service Adoption

Answered by Sponsors, CROs, and Service Providers

**1** Make services easier to use for patients



**3** Budgets and contracts that reflect true costs

4 Standardized service solutions from SP/CRO

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## How SCRS Could Best Support Your Organization with Trials with Remote Services and Technology

### • Educate sites on new technologies

Training and resources for sites to understand and utilize new technologies

## • Develop best practices for sites on technology and remote services

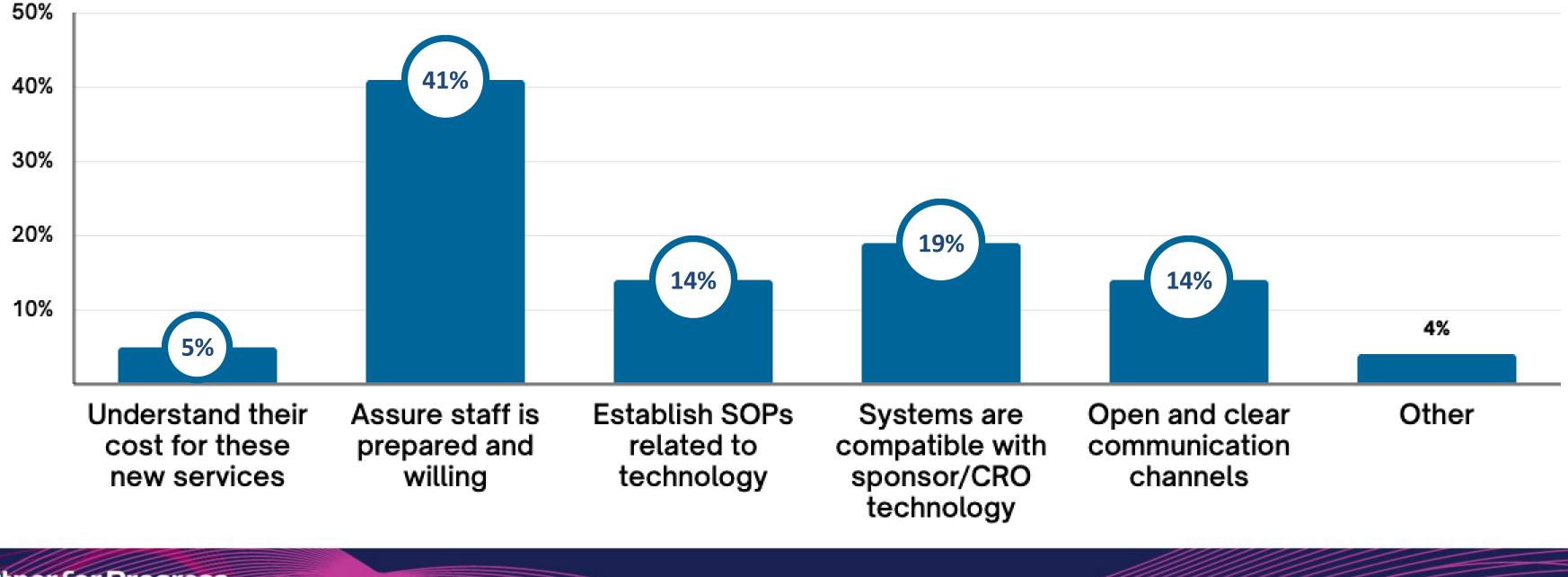
Create guidelines and best practices to support sites in implementing and managing remote services and technologies

## Actively advocate for the site voice to be considered in technology planning

Ensure the perspectives and needs of sites are represented in the development and deployment of trial technologies

## What Can Sites Do to Better Prepare for Technology in Trials?

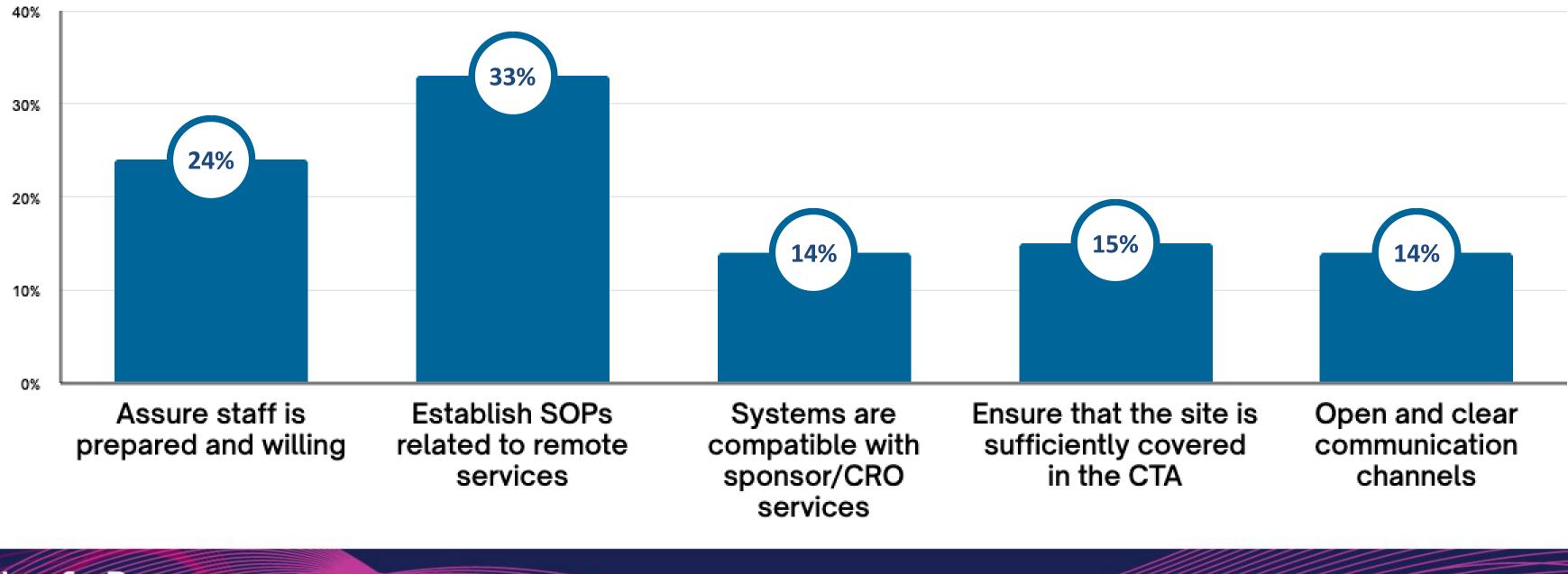
Answered by Sponsors, CROs and Service Providers (Select Top Choice)



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## What Can Sites Do to Better Prepare for Remote **Remote Services in Trials?**

Answered by Sponsors, CROs and Service Providers (Top Choice)



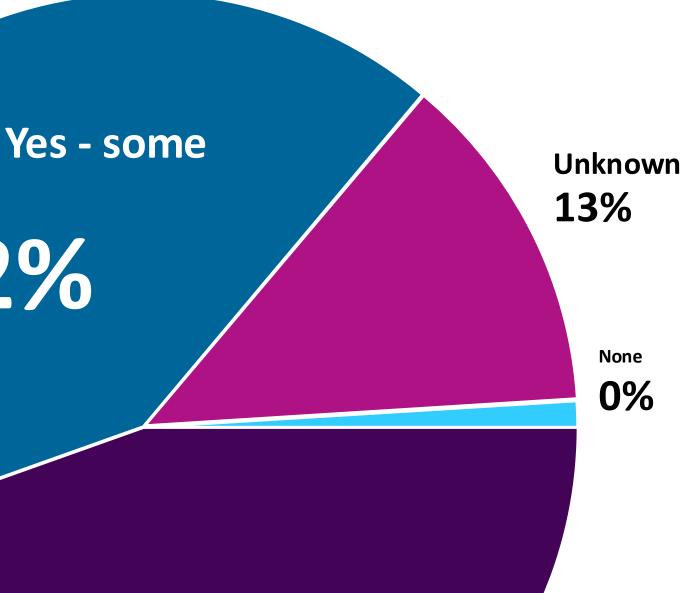
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## Interoperability and and Integration Capabilities (i.e. Open API)

Answered by Sponsors, CROs, and Service Providers 42%

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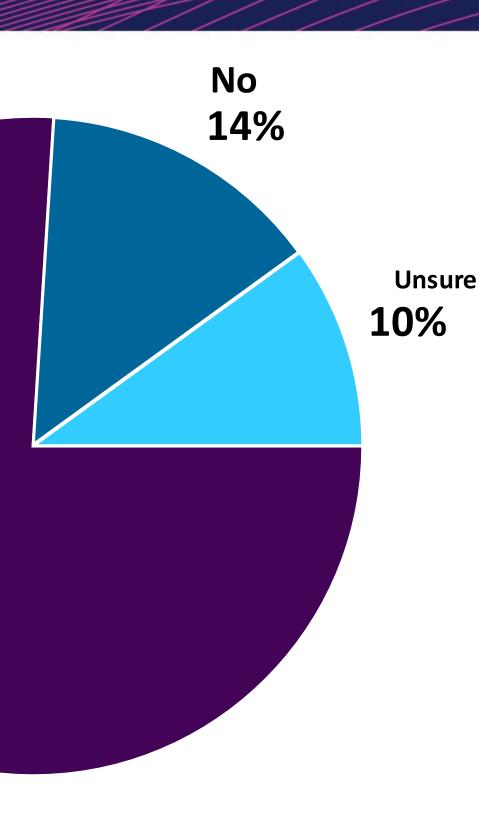
## Yes - all **45%**

## Feedback Solicitation for for New Technology

Answered by Sponsors, CROs, and Service Providers

Yes **76%** 

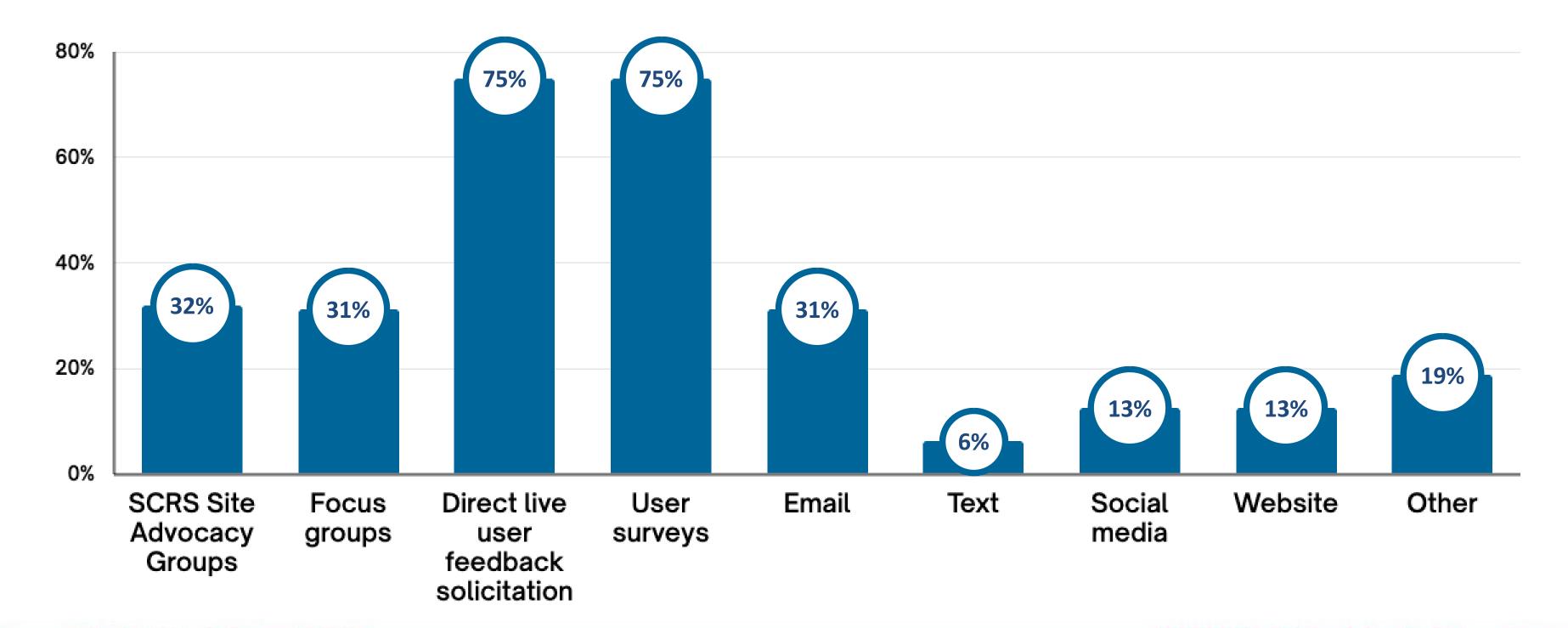
The data shows that the majority of organizations (76.19%) solicit site or patient feedback when developing or implementing new technology.



\*Internal survey data

## Primary Channels for Obtaining Site Feedback

Select all that apply



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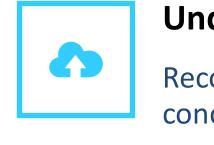
## **Top Technology Adoption Challenges**

Answered by Sponsors and CROs



### **Encountered resistance from sites**

Some sites (10%) were unwilling to adopt the suggested or required technology for the trials





### Varying levels of resistance

Resistance ranged from 'Almost never' (1/3) to 'Half of the time' (1/3) for different sites



Overall, there was a mix of site receptiveness to the suggested technology, requiring flexibility and open communication to address site-specific concerns and constraints.

### **Understand technology limitations**

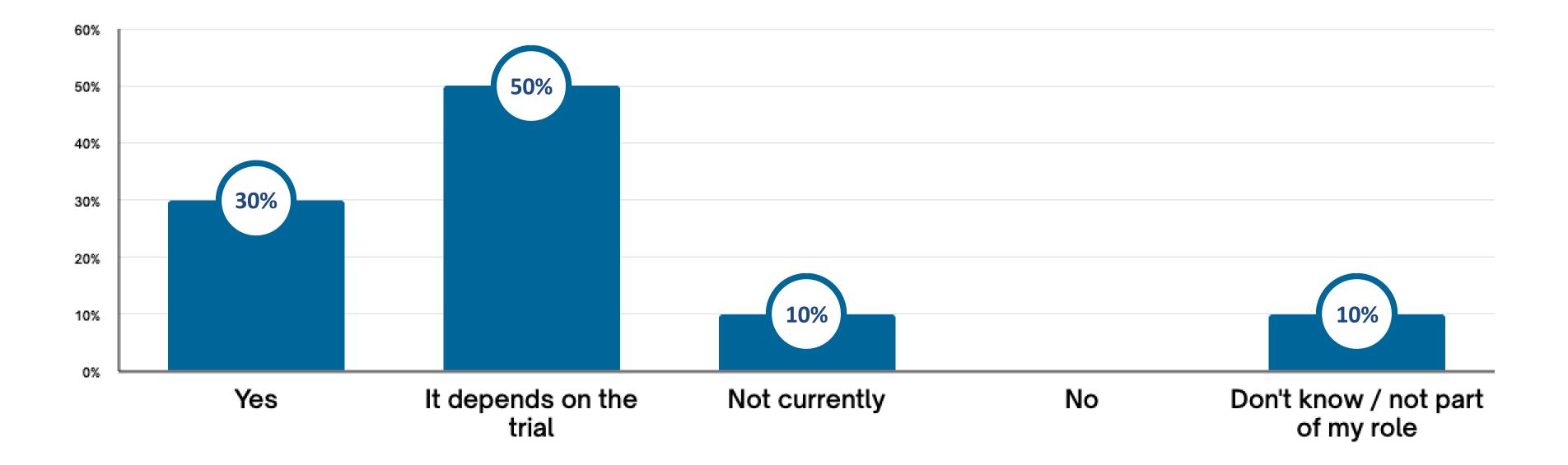
Recognize that sites may have constraints or concerns around adopting new technology

### **Communicate and collaborate**

Work closely with sites to understand their needs and find mutually agreeable solutions

## Industry Approach to Site-Owned Technology in Trials

Answered by Sponsors, CROs, and Service Providers



The responses indicate that the majority of organizations either allow sites to use their own technology in trials if requested or it depends on the trial.

