



Society for Clinical Research Sites



PARTNERING FOR SUCCESS

Our Voice, Our Community, Your Success!

March 3, 2026

Our Voice, Our Community, Your Success!



Kathy Busto-Mickel
SCRS



Lauren Stockwell
SCRS



Karri Venn, RD, CCRC
SCRS

Effects of Delayed & Holdback Payments on Clinical Research Site Operations



SCRS Payment Initiative



SITE FINANCES
2016 SITE OPERATING CAPITAL

Sites are at the center of the clinical trial ecosystem and are the main point of contact that manages patient care. However, many sites struggle financially due to how budgets are negotiated and when payments are received.

SITE PROFIT
 Any delay in payments and/or CRIS cost center support the sites to effectively supporting study participants. Maintaining a broad portfolio is important when negotiating interests and budgets with clinical site holders.

It is unrealistic to compare a site's profit margin to sponsor and CRIS. Sites struggle to operate sustainably if financial barriers reduce their operating margin and profitability.

SITE OPERATING CAPITAL
 Cash flow to the sites of sites, as in any business.

Many sites have only a few months of funds, meaning they are only one late payment away from exiting the industry.

Tight margins, withheld or held payments, and other challenges and rising operational costs all contribute to sites' challenges in meeting payroll and expenses.

38% OF SITES EXPANDING A Q3 2016 TO Q3 2017 IN 2016
37% OF SITES HAVE LESS THAN \$1 MILLION IN OPERATING CAPITAL

Site Payments and Patient Reimbursements: A Global Perspective

SCRS WHITE PAPER

APRIL 2017

Financial Barriers to Site Sustainability, Patient Experience and Overall Trial Success

SCRS WHITE PAPER

FEBRUARY 2019

Site Payment

SCRS WHITE PAPER

OCTOBER 2016



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Key Performance Indicators Toolkit



https://myscrs.org/site-kpi-toolkit/?utm_source=linkedin&utm_medium=social&utm_content=ap_xeolihpgll



Research Site Key Performance Indicator Toolkit



January 2026

Collaborate Forward Playbook

Coming soon!

Sponsors, CROs and sites share best practices for collaboration.

Learn more about the work behind the SCRS Collaborate Forward Initiative:

www.scrsprogramms.com/collaborate-forward/





Welcome To Our SCRS Members!

- **4 Medical Clinical Solutions**
- **Affidea**
- **Ameli Biogroup**
- **ANIMA Research BV**
- **ARENZIA Exploratory Medicine GmbH**
- **Ascend Clinical Research**
- **Assured Clinical Research**
- **Biokinetica**
- **Bodyline Clinic**
- **CaRe Clinics**
- **Central City Clinical Hospital of Ivano-Frankivsk City Council**
- **Chelsea and Westminster Hospital NHS Foundation Trust**
- **Clerkenwell Health**
- **Clintude**
- **CNS Healthcare/SiteCentric**
- **DM Clinical Research**
- **EMS Healthcare**
- **EmVenio**
- **Future Medical Research**
- **FutureMeds**
- **Geo Hospitals**
- **Grupo Sur Investigación Clínica**
- **Hampshire and Isle of Wight Healthcare NHS Foundation Trust**
- **HCA Healthcare**
- **Hospital Sant Joan de Déu**
- **Investigacion Clínica Aplicada**
- **Jedidiah Clinical Research**
- **Lakeside Healthcare Group**
- **Luxmed Onkologia**
- **M2M MED**
- **Mirabilis Health**
- **National Institute for Health and Care Research**
- **Nezar Clinical Research**
- **NIHR RDNCC**
- **Óbudai Egészségügyi Centrum**
- **Ormeau Clinical Trials Ltd**
- **Oviedo Medical Research**
- **Panthera Biopartners**
- **Pratia**
- **Progress Clinical Research**
- **PT&R**
- **Revival Research Institute**
- **Sigal SMS GmbH**
- **Studienzentrum Brinkum**
- **TASK**
- **Tribe Clinical Research**
- **Trialmed**
- **Wansford Research**



SCRS
IncluDE
PROGRAM

IncluDE Toolkit Workstream

Health Equity Processes Workstream

Emerging Sites Pathway Workstream





Business Development & Operations Workstream

Emerging Sites Pathway Workstream

Membership Growth & Engagement Workstream



Empowering Oncology Clinical Research Site Success

ASIA

15 AUGUST 2026

AFRICA

27 AUGUST 2026

LATIN AMERICA

03 SEPTEMBER 2026

Free Virtual Symposiums For Clinical Research Professionals

- Information Exchange
- Regional Trends
- Collaboration & Learning

SCRS AMBASSADOR PROGRAM

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AI WEBINAR

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Elevate Your Site with AI

Learn to use AI at your site with practical strategies to work smarter, save money, and innovate.

FEBRUARY - JUNE 2026





Cut25

Thank you to those companies who have committed to reducing training burden on sites.



SEE YOU SOON!



JUNE 1-2, 2026

JULY 24-25, 2026

OCTOBER 15-18, 2026

NOVEMBER 2026

SCOTTSDALE,
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<https://sitesolutionssummit.com/>





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